



Time		Monday, September 26, 2022		
	3:00 PM	Hotel Check In & Registration		Elevator Landing
6:00 PM	9:00 PM	Reception - Heavy Appetizers and Cocktails	Dealers + Spouses	Artsgarden
6:30 PM		Welcome	Bill Dollard/Alyssa Donnelly, MacAllister CAT Executive, MacAllister CAT Nancy Romance, Ohio CAT Matt Weber, Butler CAT	Artsgarden

Time		Tuesday, September 27, 2022 (7.25 hours content)		
6:30 AM	7:45 AM	Breakfast	Dealers + Spouses	West Foyer
7:45 AM	8:15 AM	CATDPC Agreements and Projects - High Level	Shellie McCain, CATD; CATDPC Management Board	Vienna North & South
8:15 AM	8:25 AM	Break	NACD Fleet/Procurement to Separate Rooms	Vienna North & South
8:25 AM	8:40 AM	Welcome and Introductions	Nancy Romance, Ohio CAT; Kevin Tedeschi, Carter CAT	Vienna East, West
8:40 AM	9:15 AM	CATDPC Agreements and Projects - Detail	CATDPC Team	Vienna East, West
9:15 AM	9:30 AM	Break		Vienna North & South
9:30 AM	10:15 AM	Vendor Management	Heather Black OR Purchasing Manager, Western States	Vienna East, West
10:15 AM	11:00 AM	Terms and Conditions - What are you really signing? Part 2 (Focus on indemnification pitfalls)	Shellie McCain, CATD	Vienna East, West
11:00 AM	11:30 PM	Open Discussion - Procurement Models and Areas of Responsibility	Nancy Romance, Ohio CAT	Vienna East, West
11:30 AM	12:30 PM	Lunch		West Foyer
12:30 PM	1:15 PM	"Starting from Scratch - Building a Purchasing Department from the Ground Up" - What's worked and what hasn't and where do we go from here?	Jeff Evans, Wagner CAT	Vienna East, West
1:15 PM	2:00 PM	"Compliance vs. Commitment in Dealerships" - How to get process compliance in a decentralized structure - roadblocks/inhibitors	Crystal Kisley, Holt CAT; Ryan Hardy, Wagner CAT; Nancy Romance, Ohio CAT	Vienna East, West
2:00 PM	2:15 PM	Break		Vienna North & South
2:15 PM	3:45 PM	Quick Wins	Christa Bockweg, Gregory Poole CAT	Vienna East, West
3:45 PM	4:30 PM	Quick Wins - Idea Presentation	Group Presenter	Vienna East, West
4:30 PM	5:30 PM	Evening Break		
5:30 PM	7:00 PM	Wine Tasting	Dealers + Spouses	Tastings
7:00 PM	8:00 PM	Casino Royale Themed Dinner	Dealers + Spouses	Conrad
8:00 PM	11:00 PM	Casino Night	Dealers + Spouses	Artsgarden

Time		Wednesday, September 28, 2022 (7.5 hours content)		
6:30 AM	7:45 AM	Breakfast	Dealers + Spouses & All Sponsors	West Foyer
8:00 AM	8:30 AM	Transport to MacAllister	Dealers & All Sponsors	Bus
8:40 AM	9:20 AM	Presentation 1	Dealers & Yard of Bricks Sponsor	MacAllister CAT
9:20 AM	9:30 AM	Break		
9:30 AM	10:10 AM	Presentation 2	Dealers & Yard of Bricks Sponsor	MacAllister CAT
10:10 AM	10:20 AM	Break		
10:20 AM	11:00 AM	Presentation 3	Dealers & Yard of Bricks Sponsor	MacAllister CAT
11:00 AM	11:30 AM	Tour of MacAllister	Dealers	MacAllister CAT
11:30 AM	12:00 PM	Lunch		
12:00 PM	4:00 PM	Sponsor Truck & Trade Show	Dealers & All Sponsors	MacAllister CAT
4:00 PM	4:30 PM	Transport to Conrad	Dealers & All Sponsors	Bus
4:30 PM	5:30 PM	Evening Break		Conrad
5:30 PM	6:00 PM	Transport to Indianapolis Motor Speedway	Dealers + Spouses & All Sponsors	Bus
6:00 PM	7:00 PM	Cocktails	Dealers + Spouses & All Sponsors	Indianapolis Motor Speedway
7:00 PM	8:00 PM	Dinner	Dealers + Spouses & All Sponsors	Indianapolis Motor Speedway
8:00 PM	10:00 PM	Tour/Rides around IMS track	Dealers + Spouses & All Sponsors	Indianapolis Motor Speedway
10:00 PM	10:30 PM	Transport to Conrad	Dealers + Spouses & All Sponsors	Bus

Time		Thursday, September 29, 2022 (7.25 hours content)		
6:30 AM	7:45 AM	Breakfast	Dealers + Spouses	West Foyer
8:00 AM	10:00 AM	Top 5 Challenges in the workplace	Tarissa Mellin, Quinn CAT; Crystal Kisley, Holt CAT	Vienna East, West
10:00 AM	10:15 AM	Break		Vienna North & South
10:15 AM	11:00 AM	Open Spend Discussions by Category: Uniforms, Cribbing, Waste Streams...	Ryan Hardy, Wagner CAT	Vienna East, West
11:00 AM	12:00 PM	P Card Expense aspect how used, payment	Jeff Evans, Wagner CAT	Vienna East, West
12:00 PM	1:00 PM	Lunch		West Foyer
1:00 PM	3:30 PM	Procurement Systems Breakout Session - Discussing how we are operating	Christa Bockweg, Gregory Poole CAT	Vienna East, West
		Break		Vienna North & South
3:30 PM	4:00 PM	Implementations - Successes, Speed bumps, What not to do	Kevin Tedeschi, Carter CAT	Vienna East, West
4:00 PM	4:30 PM	Data Analytics	Jan Franzen, Campbell Companies	Vienna East, West
4:30 PM	4:45 PM	Procurement Wrap UP	Nancy Romance, Ohio CAT; Kevin Tedeschi, Carter CAT	Vienna East, West
4:45 PM	5:00 PM	Joint Wrap UP	Nancy Romance, Ohio CAT; Matt Weber, Butler CAT	Vienna North & South
5:00 PM	5:45 PM	Evening Break		
5:45 PM	5:50 PM	Walk to The Circle	Dealers + Spouses	
5:50 PM	6:10 PM	Group Picture	Dealers + Spouses	The Circle
6:10 PM	6:30 PM	Walk to St. Elmo Steakhouse	Dealers + Spouses	
6:30 PM	7:30 PM	Cocktails	Dealers + Spouses	St. Elmo Steakhouse
7:30 PM	9:00 PM	Dinner	Dealers + Spouses	St. Elmo Steakhouse

Thank you for attending and making this event a success!